



SalvaTerra

*Tropical forests and climate change*

# 0-deforestation products

## Rationale and a case study from Ivory Coast

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# Producing 0 deforestation cocoa and palm oil in Ivory Coast: WHY AND HOW?



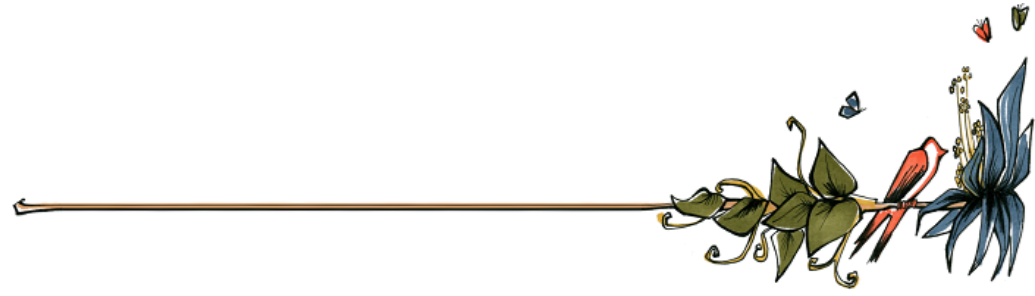
REPUBLIQUE DE COTE D'IVOIRE  
Union - Discipline - Travail



MINISTRE DE L'ENVIRONNEMENT DE LA SALUBRITE  
URBAINE ET DU DEVELOPPEMENT DURABLE



# Summary



1. **Forest and agriculture in Ivory Coast:  
Dangerous liaisons**
2. Zero deforestation commitments
3. Forest mapping and stratification
4. Cocoa traceability
5. Sustainable intensification trials for  
cocoa cultivation

# Agriculture, the basis of "Ivorian miracle"



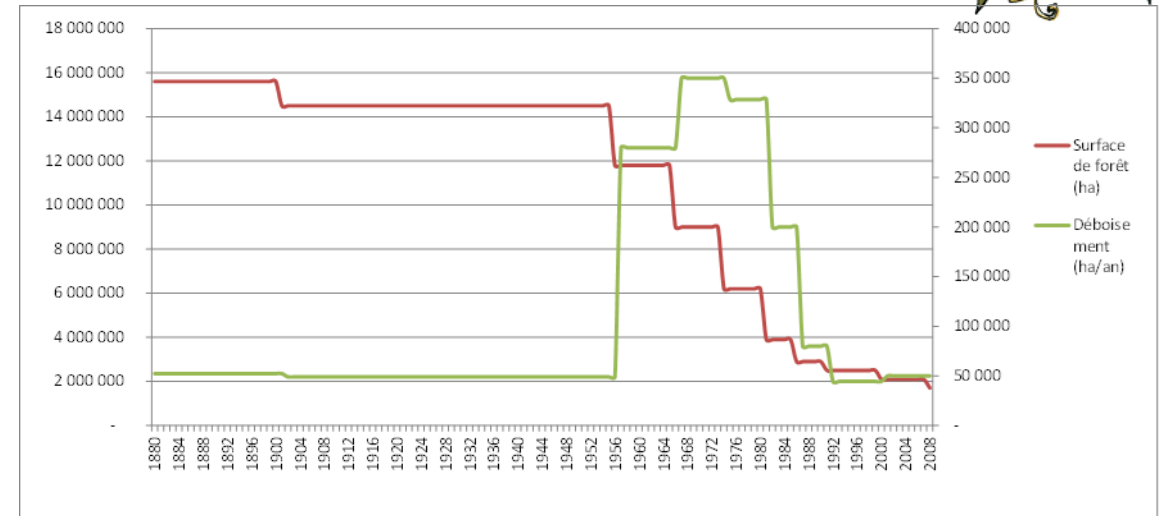
## Ivorian agriculture in the 2000s:



- 2/3 of the Ivorian workforce, 600 000 farms in the cocoa and coffee sectors
- 40% of the export incomes and 20% of GDP for coffee and cocoa
- 45% of the world cocoa production
- Agriculture is one of the four pillars to make Côte d'Ivoire become a new industrialized country by 2025 (PND, 2012)
- Objective of 9% of annual growth in agricultural sector, especially with 7.6% of annual growth for cash crop – firstly cocoa (NAIP, 2010)

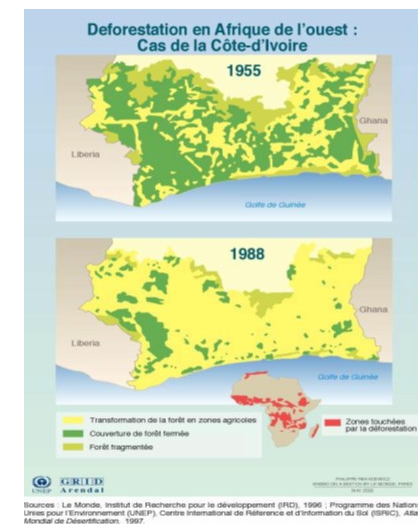
# The Ivorian forest disappears

- A small-scale and extensive agriculture
  - For example, in 2001, 2.9% farmers used seeds / improved seedlings and 4.5% used fertilizers (NAS, 2001)
- A similar situation in the cocoa sector
  - In 2007 17% used improved seedlings and 12% fertilizers (Ruf & Agkpo, 2008)
- Low yields
  - (500 t / ha of cocoa, 4 times less than in station)
  - Reduction of fallow periods from 20 to 5 years on average since 1960 (Halle & Bruzon, 2006)
- Forest soils are sought for fertility
  - about 200 000 ha deforested/ year (+ wooded forest fallows)
  - 40 000 ha deforested / year for the cocoa (Salvaterra, 2013)

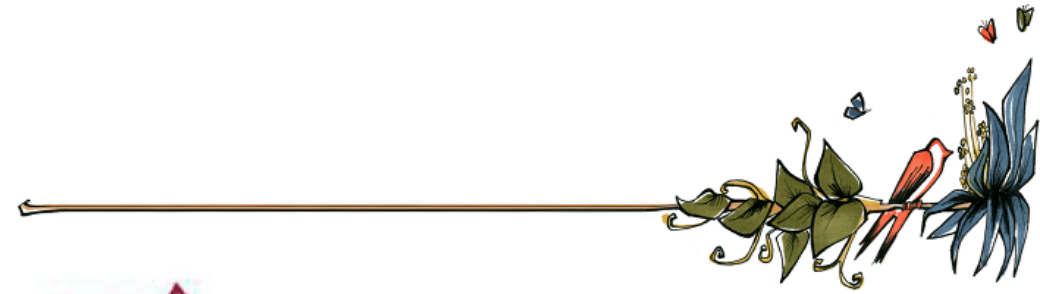


**90%** of forests have disappeared since 1880

With a **peak** between the 50s and 80s



# Many certifications schemes...



**Many environmental and social certifications:** UTZ (cocoa), Rainforest Alliance (cocoa and palm oil), RSPO (palm oil), Max Havelaar (cocoa), ESR / ECOCERT (cocoa), etc.

- Certification is **widespread** among producers: 207 producers and many UTZ certified Ivorian traders
- Sometimes **anecdotic**: only 1 company of certified cocoa ESR/ECOCERT

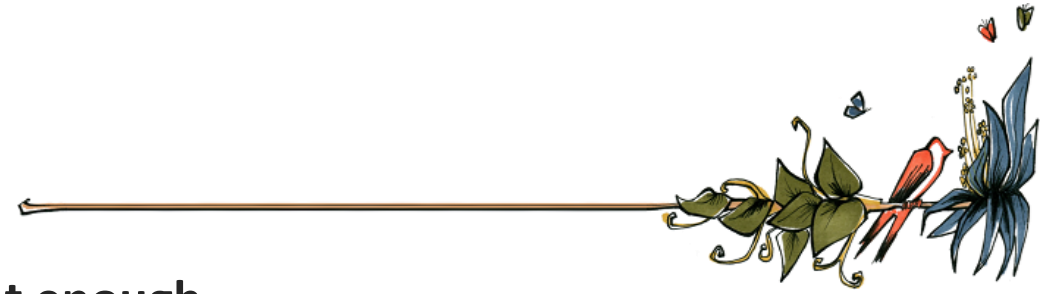
## The fight against deforestation is implicitly considered

For example:

- Obligation to have over 12 (UTZ) or 12-18 (RA) trees/ha in cocoa plots,
- Prohibition to plant palm trees in primary forests, included in " High Conservation Value Forest "(RSPO)



# For what results?



## Environmental, social and economical progresses are real, but not enough

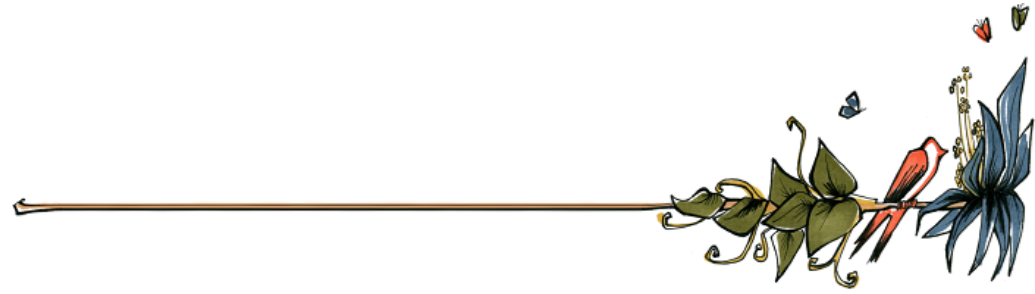
- **For forests: most certifications do not guarantee the absence of deforestation.**
  - for example, the RSPO, does not explicitly prohibit the conversion of high carbon stock areas and requires a national interpretation of the HCV concept to make it become an effective tool against deforestation
- **For consumers: certifications schemes are often incomprehensible** and guide marginally consumer purchases
  - (for example : 244 criteria for ESR)
- **For economic operators: considerable difficulties and reduced ambitions.**
  - long discussions on collective standards hinder rapid and ambitious initiatives (consensual agreements on lowest common denominator),
  - Implementation difficulties: how to trace and manage certified and non-certified production among scattered smallholders?

## Some questioned certifications, for example, the RSPO:

*“It is unfortunately no longer possible for producers or users of palm oil to ensure that they are acting responsibly simply by producing or using Certified Sustainable Palm Oil” (WWF, 2013)*

*“Only primary forests are protected: 20% of the deforestation in Indonesia from 2009 to 2011 was caused by RSPO members ... The RSPO has failed to adapt to new market dynamics” (Greenpeace, 2015)*

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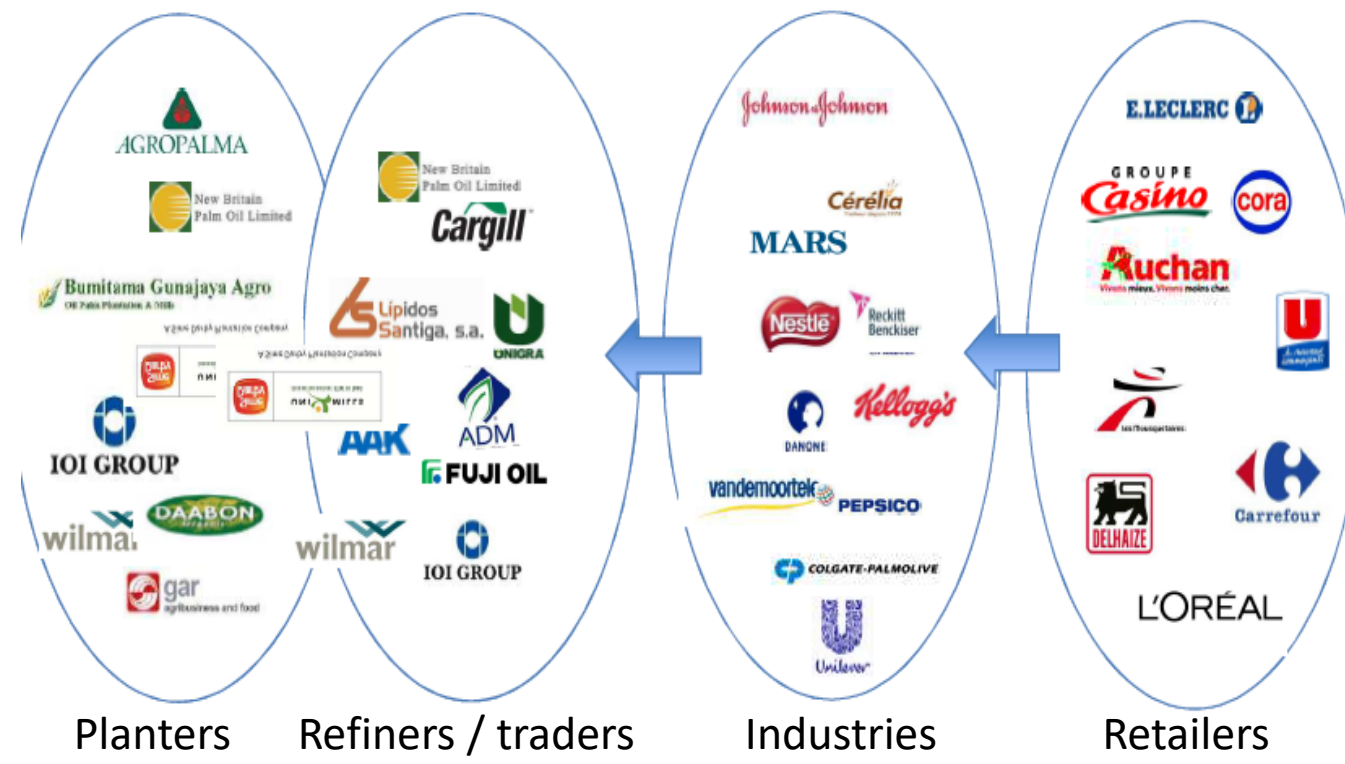
# Strong media pressure leads to action



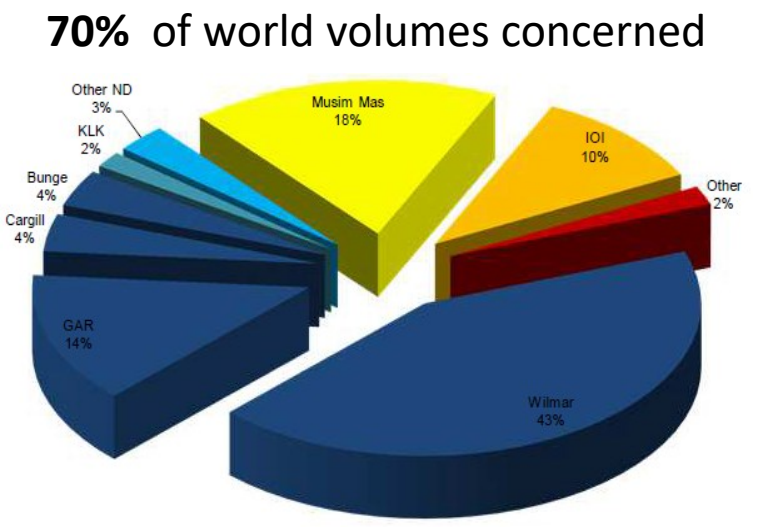
# Oil palm: a recent but large-scale movement



Many companies made 0-deforestation commitments:



"Early movers": GAR (Indonesia, 14% of the world market) in February 2011 and WILMAR (Indonesia, 43% of the global market) and 27 Govts (Including IC) and 34 companies signed the UN Declaration to stop deforestation by 2020 (NY, September 2014)

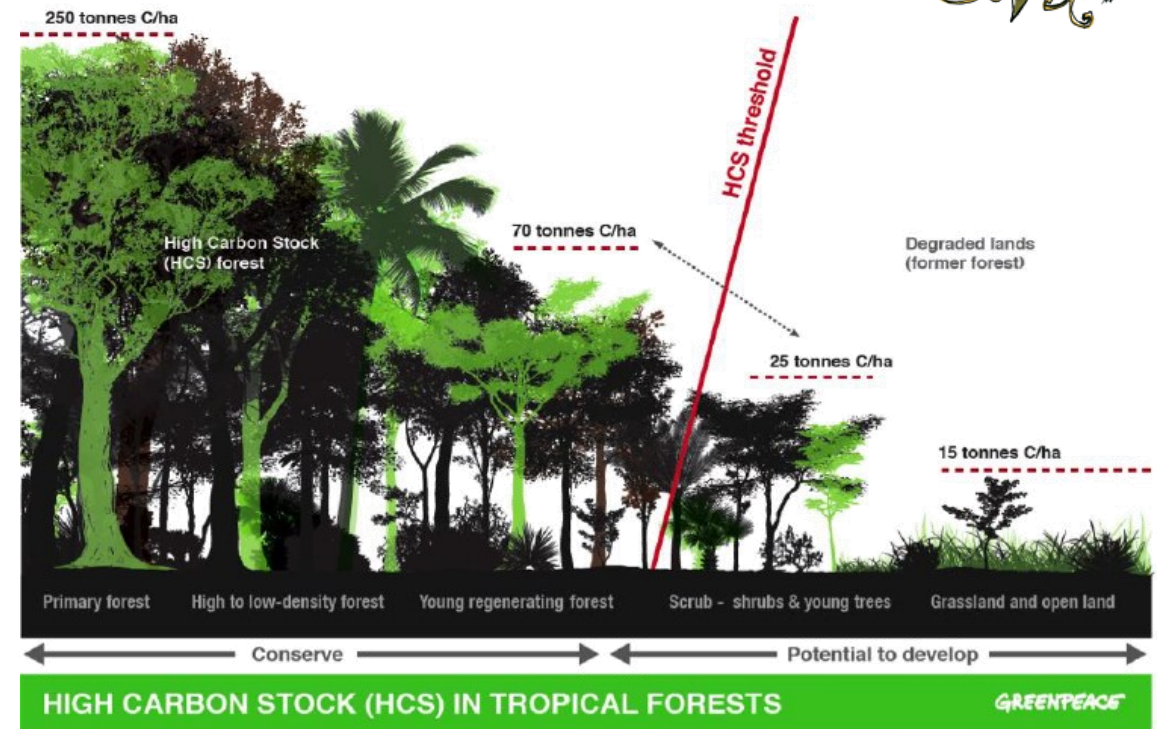


# "0 deforestation" in practice

1. **Forest inventory and HCS mapping:** assess and rank forests according to their carbon stocks, and identify High Carbon Stock forest vs non-HCS
2. **Define arable and protected areas according to the HCS forest map,** and additional criteria (biodiversity, connectivity, FPIC, etc.)
3. **Pilot and replicate improved farming practices to produce more at constant area**
4. **Implement traceability schemes to allow only 0 deforestation products into the supply chain**
5. **Monitor, evaluate and communicate results at large-scale to make the approach credible**

**CONCLUSION** → private approach ≠ collective certification. As a company, **contribute to fight against deforestation and strengthen its competitiveness:**

*"Those suppliers who are the first to have affordable traceable solutions concretely available on the market will very likely see their market share increase among committed brands" (TFT, 2014)*



# What about cocoa production?



**For corporations :** Recent ads (Mondelēz, Cargill, etc.) but little action in the field

**For the government** of Ivory coast:

- Aim to increase the forest cover to 20% by 2020, from 10-13% currently, especially by controlling the expansion of cocoa fields (Forest Code, 2014)
- Development of a national cocoa sustainability standard, as part of Quality-Quantity-Growth program (2QC, 2014)
- Presidential statement at the New York Climate Summit “Ivory Coast will produce zero deforestation cocoa by 2017 (2014)

**Main obstacles:**

- **Less experience** than in the oil palm sector, difficulties due to the fragmentation of the supply side (many smallholders)
- **An agreement is needed on the concept** (gross vs. net deforestation?)

**BUT there is an opportunity to seize for the IC, world leader of the cocoa market!**

# Gross vs. net deforestation?



**E.g.: How to reduce deforestation from 100 ha/year to 70 ha/year?**

- **Gross deforestation:** reduce deforestation by 30 ha/year
- **Net deforestation:** reduce deforestation by 10 ha/year and reforest 20 ha/year (offset mechanism)

**Which one is best?**

- **For a company: gross deforestation**
  - Individual and ambitious approach
  - More credible for consumers, hence a favored access to markets
- **For the government: net deforestation**
  - Collective approach, allows to involve more operators with accessible targets

# Is it achievable? Examples from Ghana and Liberia



Scenario	Total Invested (in USD\$)	Tenor (Years)	Net Cash Flow <sup>1</sup>	Carbon Revenue	Productivity Range <sup>2</sup>
East BAU	\$0	N/A	\$20,469	\$0	300 - 370 kg/ha
E. Inputs	\$487 <sup>3</sup>	1-4 <sup>3</sup>	\$46,621	\$0	370 - 770 kg/ha
E. Rehabilitate	\$3,079	25	\$70,287	\$0	0 - 1,100 kg/ha
E. Integrated	\$2,800	25	\$49,734	\$768	0 - 880 kg/ha

Cocoa

Palm Oil

Scenario	Total Invested (in USD\$)	Tenor (Years)	Net Cash Flow <sup>1</sup>	Carbon Revenue	Productivity Range <sup>2</sup>
East BAU	\$0	N/A	\$11,523	\$0	4.5 - 5.5 tons/ha
E. Inputs	\$1,000 <sup>3</sup>	1-3 <sup>3</sup>	\$22,741	\$0	5.5 - 11 tons/ha
E. Rehabilitate	\$3,081	25	\$38,268	\$0	0 - 16 tons/ha
E. Integrated	\$2,537	25	\$23,645	\$1,162	0 - 11 tons/ha

→ **In Ghana:** ITK "rehabilitation" (sustainable fertilization + renewal) and "Integration" (sustainable fertilization + renewal + reforestation) are **more profitable than** ITK « Business As Usual" and **reduce/store more carbon**, with **moderate investments** (Source: Proforest - Tea Prince's Rainforest Project, 2012)

→ **In Liberia:** "Establish a public-private coalition with multinational companies committed to ambitious **zero deforestation policies**, only allowing companies adhering to such policies to do **business in Liberia**" (Source: MoU Liberia / Norway, 2014)

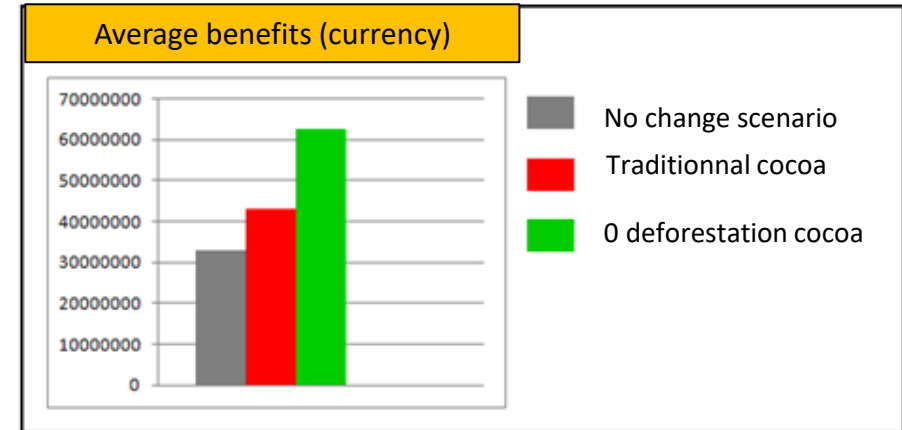
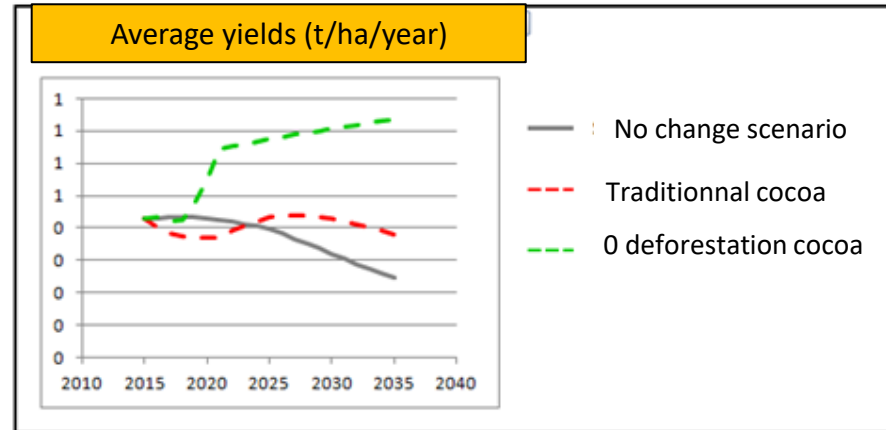
# And in Ivory Coast?



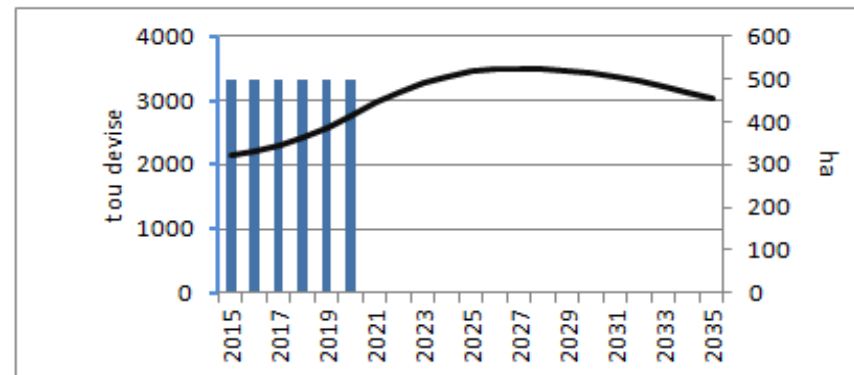
To produce the same volume:

- 0 deforestation, improved ITK requires 5,000 ha of arable land
- BAU ITK requires 5,000 ha + 3,000 ha of converted land

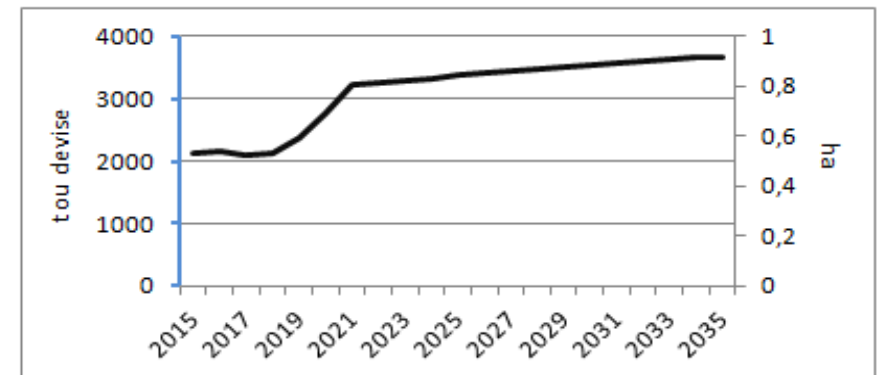
Source: Salvaterra - EFI, 2013



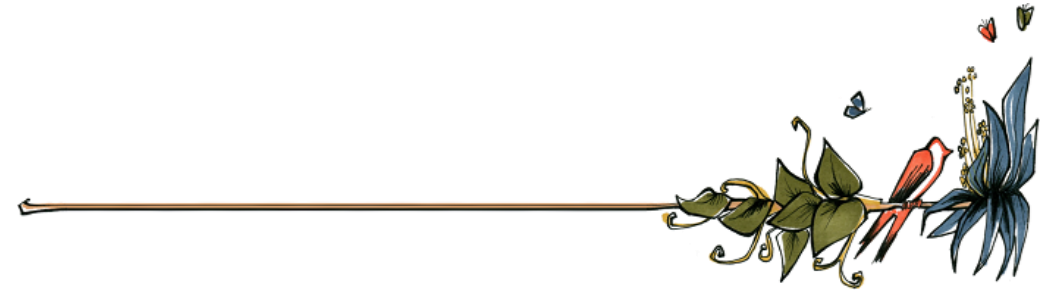
Traditionnal cocoa



0 deforestation cocoa



# Actions to implement:



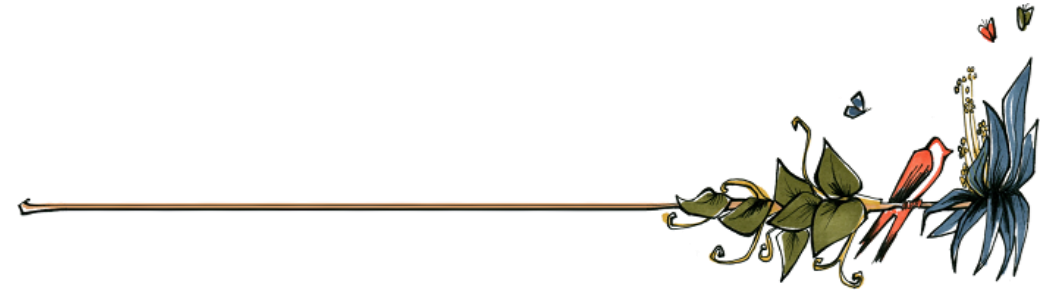
**Overall objective :** Support two operators (Cocoa & Oil palm) to commit to 0 deforestation and help the Government to agree on a sustainability standard for cocoa.

Steps to follow:

- 1. Identify partner operators**
- 2. Define a 0 deforestation agreement :** objectives, activities, resources, schedule, monitoring & evaluation (operator + SalvaTerra, CN-REDD and independent observer)
- 3. Implement the agreement:**
  1. HCS forest mapping on a pilot production basin and
  2. Definition of an alternative ITK to intensify the production
- 4. Quantify the benefits, including carbon and socio-economic improvements**



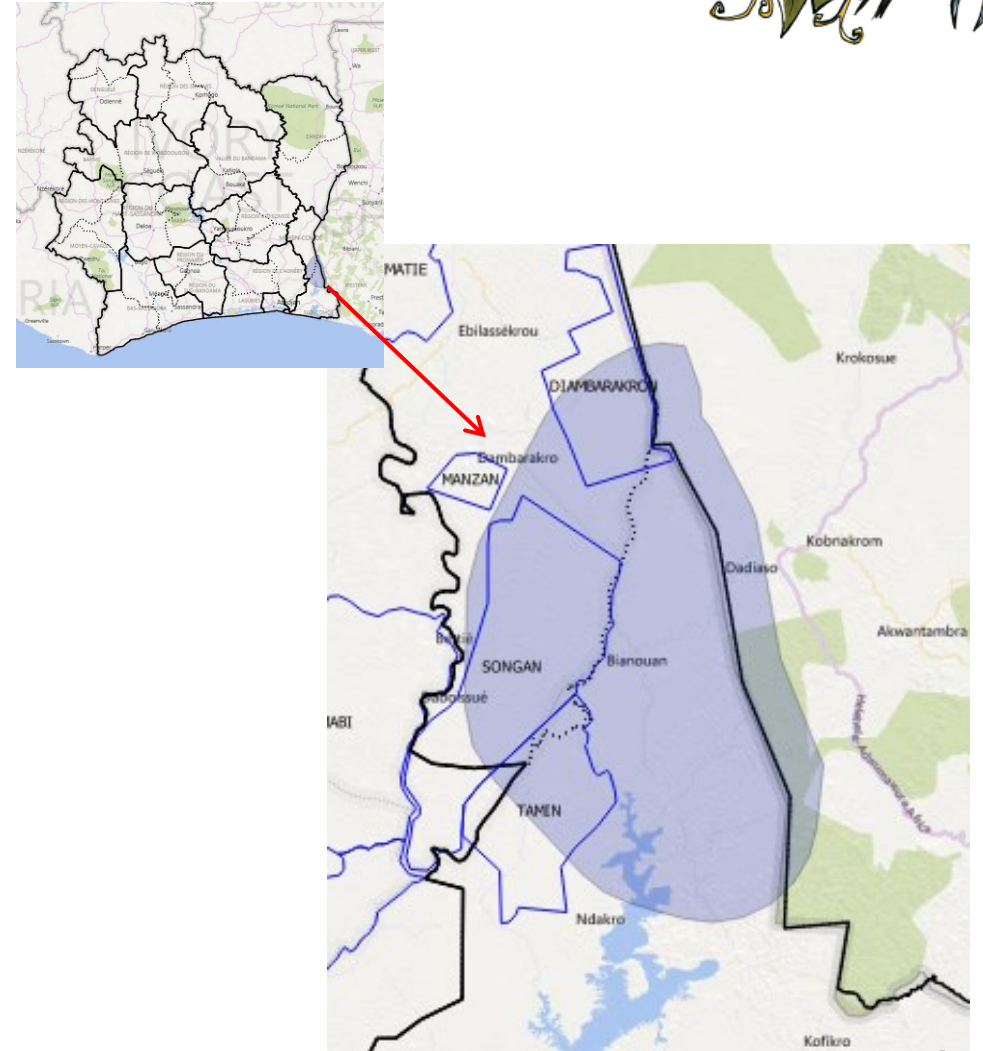
# Summary



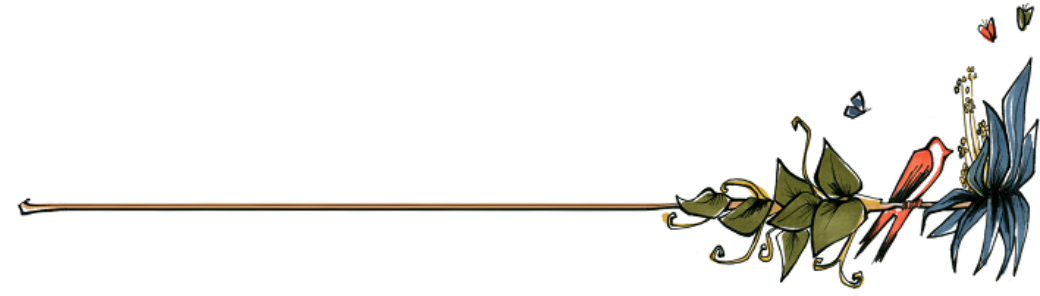
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# The pilot area

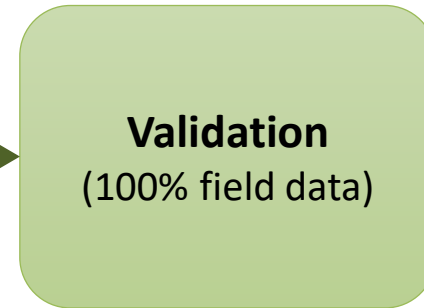
- Selected among different production basins in agreement with the industrial and the government
- Nearby the Songan classified forest in the old cocoa belt, in the South East
- 1,249,000 ha, close to Bianouan town, between the Bia river and Ghana
- Fully covered by SPOT 6/7 pictures (1.5 m) and partially by Pleiades pictures (0.5 m)



# Methodology



*November 2015*

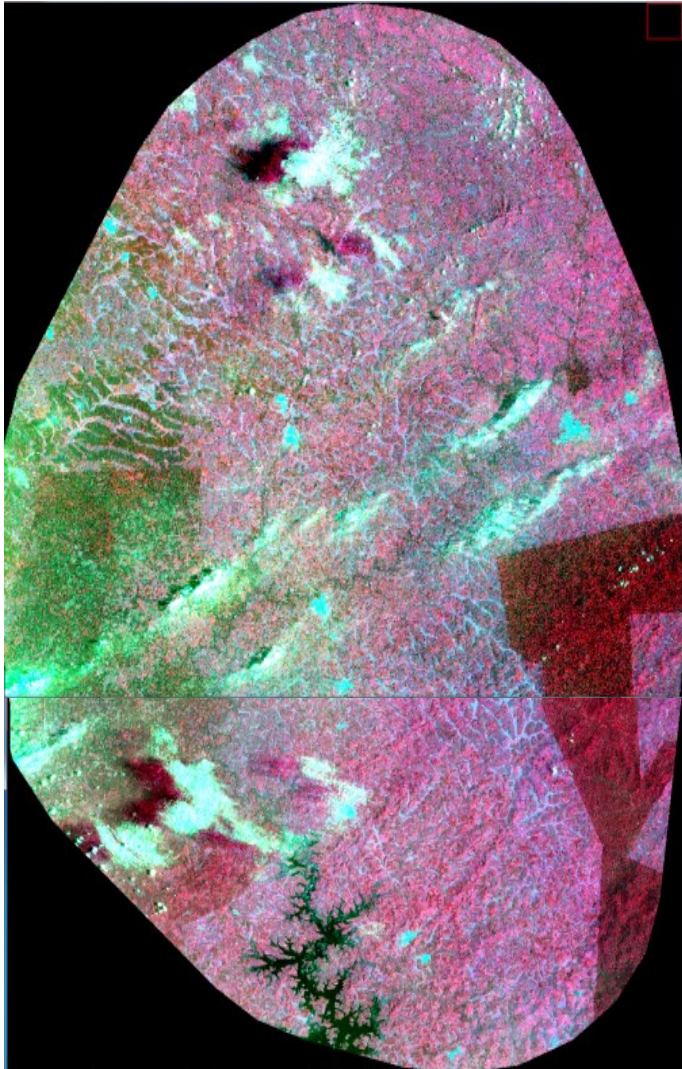


*Vegetal strata identified and described*

*LULUCF map produced*

*LULUCF map validated*

# Step 1: Preprocessing the pictures



- **December and January 2014** (dry season) orthorectified and cloudless SPOT 6 pictures
- **Radiometric calibrations aim to** make the application of specific treatments easier: Principal Component Analysis (PCA), vegetation indices
- **Panchromatic and multispectral bands fusion:** resolution melioration from 6 to 1.5 m
- **Delimitation of the area of interest** by cutting of the provided pictures
- **Isolation of cloudy areas** to limit the visual pollution on the polygon interest

# Step 2: Strata characterization



**Field mission : crucial in the absence of ancillary data** (maps, agricultural statistical data, aerial pictures), etc.

- **Land-use census and characterization** according to the following criterias :
  - **Stucture** (number of layers, height, new growth, etc.)
  - **Phenology** (blossom, fructifcation, leaves, etc.)
  - **Ecological characteristics** (soil moisture, slope, altitude, human activities, etc.)
- **Identification/description of 14 land use classes**

# Step 2: Strata characterization



## Perennial crops: 8 classes

- Falling of leaves on cocoa and rubber: strong spectral heterogeneity
- Mixed cultures: cocoa-rubber, cocoa-coffee, cocoa-coffee-palm, etc.
- Rubber and palm generally more easily to distinguish: monospecific crops

Oil palm plantation



Coffee plantation



Forest plantation (Teak)



Cocoa: 3 classes  
(shaded/full sun)



Rubber: 2 classes  
(mature/immature)



# Step 2: Strata characterization



## Forests and fallows: 5 classes

- Absence of primary forest in the study area
- Presence of mature perennial crops in the fallow 3 and 4
- Possible confusion between fallow 3 and 4 and cocoa plots
- Differentiation based on height, regrowth, presence of perennial crops

From secondary forest to fallow 5 (left to right)



# Step 2: Strata characterization



## Annual crops: 1 class

- Small and intercropping areas : yam, banana, corn, cassava, etc.
- Often confused with the very young fallows
- Often a transition to new cocoa plots



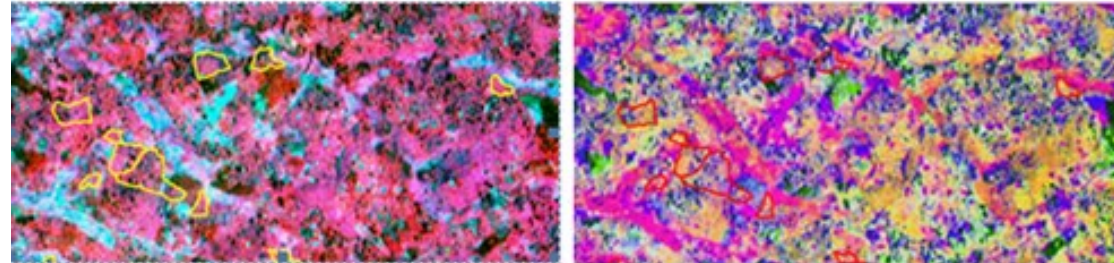


# Step 3: Data processing and cartography

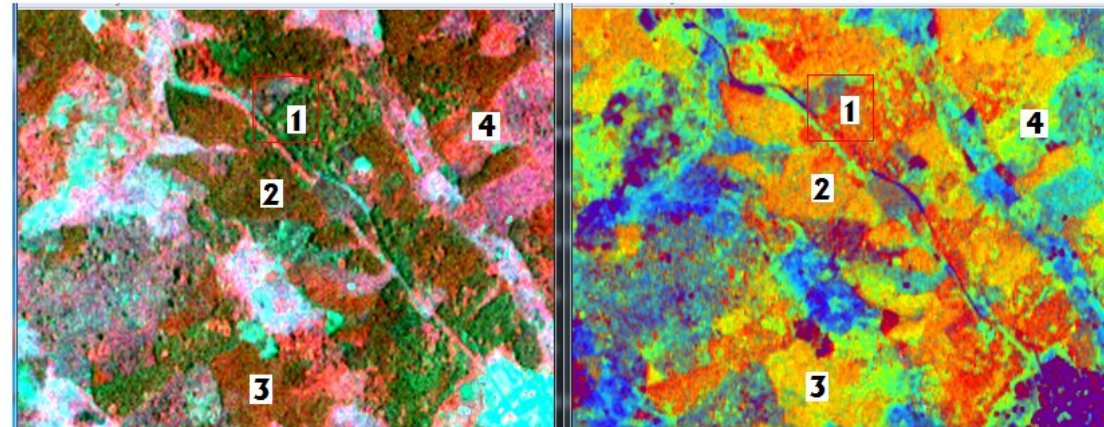


- **Most relevant pictures are processed**
- **Land-use are identified matching field information and spectral signatures: PCA, bands ratios and normalized difference vegetation index (NDVI)**

Colored composition of the raw layer (l.) and PCA1-PCA2-R / RIP colorful composition (r.)



RGB colored composition (l.) and RGB R / PIR PCA2-PCA3 colored composition of the raw layer (r.)



**1 to 4:  
declining  
aged plots**

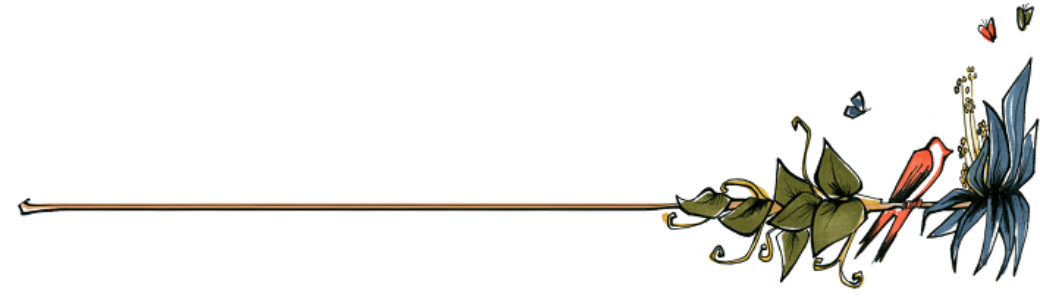
# Step 3: Data processing and cartography



**Iterative approach** to build and consolidate the land-use map:

- 272 training areas and 413 control points
- Supervised classification (“maximum likelihood” method )
- Separability test to reduce the number of classes
- Class grouping and delimitation, using of new training areas (Google Earth Pictures 2016)
- Confusion matrix to evaluate the validity of the results

# Step 4: In-field validation



## **Validation mission:**

- No ancillary datas: validation points are visited in the field
- Mission implemented with the CURAT and ten students from the University Felix Houphouet Boigny of Cocody

**Matrix of confusion : objective of at least 80% of correct classification per class and of 85% for all the classes**

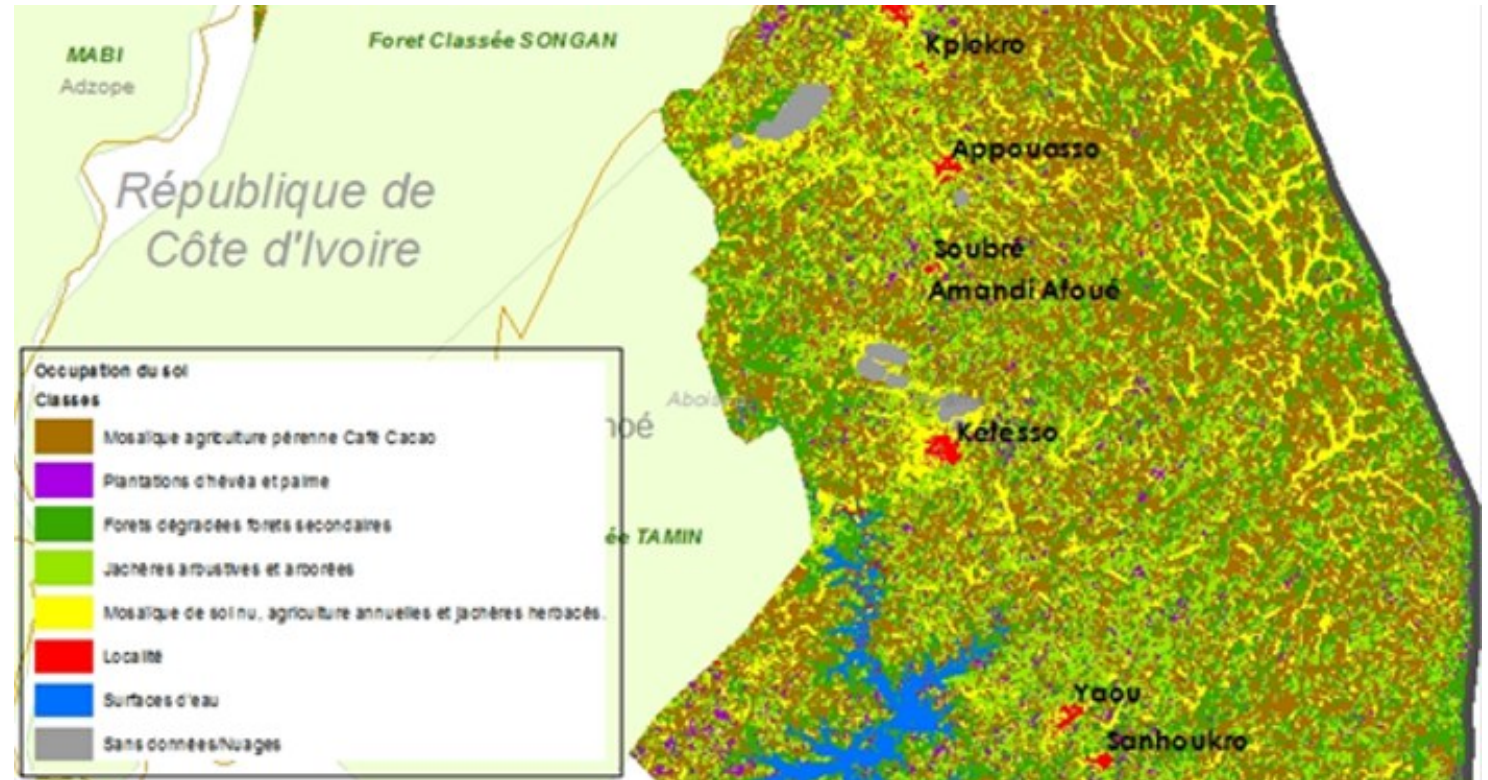
# The final map



Very fragmented agricultural mosaic with high risks of classes confusion: not very cost-effective, and not so adapted to the Ivorian context...

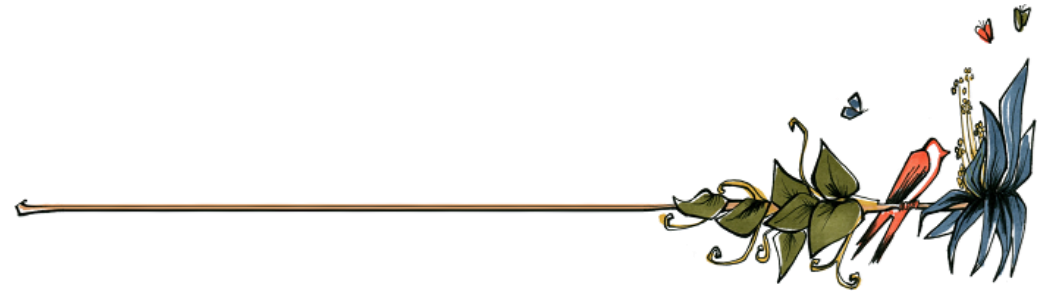
## Remaining steps:

- Carbon stocks inventory by class
- Delimitation of HCS vs. non-HCS areas.



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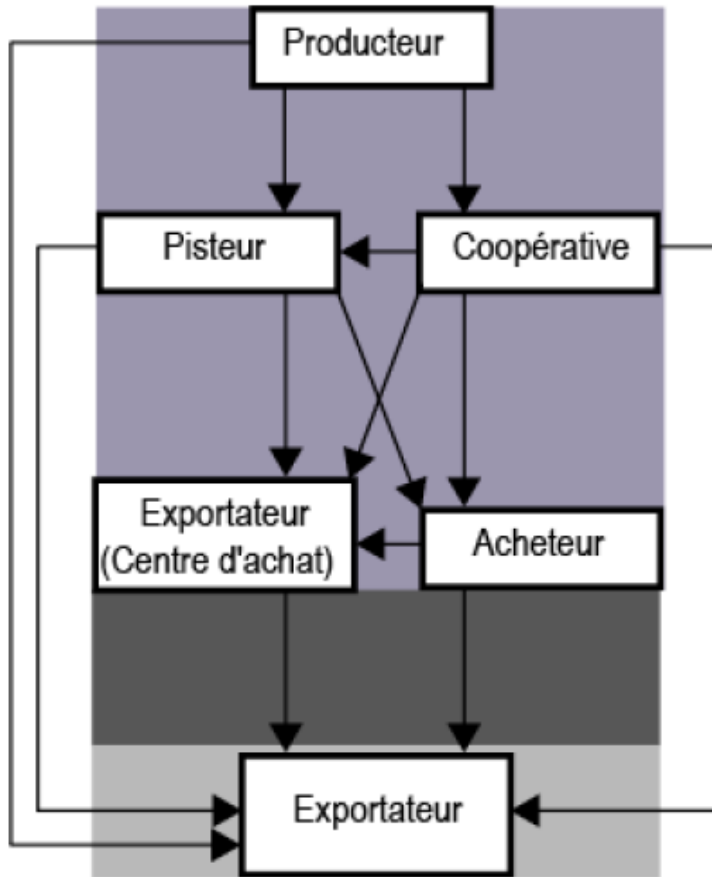
# Cocoa markets in theory



## **A formerly State-controlled sector, with strong political and economic issues**

- Farm prices are fixed by the state (1.5 €/kg)
- Sellers and buyers need to be State-authorized, at all levels
- Smallholder can only belong to one cooperative
- The creation of new cooperatives is subject to due diligence and control
- Traceability is ensured by monitoring documentation (receipts, purchase records, etc.)
- Traceability data is centralized in computers
- Unannounced controls of cooperatives, smallholders and transporters are realized by dedicated

# Cocoa markets in practice



Sources: Ouattara, 2013

## Multiple intermediaries and flows, very difficult to trace:

- An important share of trade occurs out of cooperatives
- Farmers sell to several cooperatives
- Cooperatives are purchasing to informal brokers
- Uncertain political will to implement control
- Growing environmental pressure: industrial companies adopt their own traceability tools, with unequal quality

# Some insights from Bianouan region

- Purchases are done without prior verification of provenance
- Unstable cooperatives whose life expectancy is short (8 years)
- Some fictional cooperatives are only administrative entities
- Cocoa farmers often show little interest to their cooperative (unknown name), cumulate memberships or sale as "user" (without membership)
- Cooperatives leaders (often ex brokers) exercise on behalf of several cooperatives
- Only few controls on the field by national authorities
- Large-scale organized and facilitated purchase of cocoa from classified forests: production of false documents in cooperatives to "launder" cocoa

N°	NOM ET PRENOM	LOCALITE	CULTURES/SUPERFICIES (en hectare)					SIGNATURE
			CAFE	CACAO	PALMIER A HUILE	HEVEA	ANACARDI	
01	SYLLA BAKARY	ABOSSO	05	15	02	15	05	<i>[Signature]</i>
02	AROUNA SIDIBE	BIANOUIAN	03	12	00	04	00	<i>[Signature]</i>
03	OSSE ABIOULAYE	BIANOUIAN	04	10	00	02	00	<i>[Signature]</i>
04	BRABIMA SYLLA	BIANOUIAN	05	12	00	06	00	<i>[Signature]</i>
05	N'DO OUSAMNE	BIANOUIAN	12	18	00	5	00	<i>[Signature]</i>
06	ABIOULAYE SIDIBE	BIANOUIAN	02	11	01	00	00	<i>[Signature]</i>

List of undifferentiated cooperative members and users

REÇU D'ACHAT  
N° 000259

CAMPAGNE 20.../20... PRODUIT : CACAO OU CAFE

VENDEUR  
NOM: C228  
TELEPHONE  
ORIGINE DU PRODUIT: Cacao  
SOUS-PREFECTURE: Bianouan

RUBRIQUE	QUANTITE	NATURE DU PRODUIT
NOMBRE DE SACS	1, 500g	1 CACAO ORDINAIRE <input checked="" type="checkbox"/>
POIDS NET	4.1 kg	2 CAFE VERT <input type="checkbox"/>
PROX UNITAIRE	54850	3 CAFE CERISE <input type="checkbox"/>
MONTANT PAYE	8500	4 PROJET: Cacao <input type="checkbox"/>
		5 CERTIFIE UTZ, RA, FT, etc. <input type="checkbox"/>

DATE: LE 09/11/2014  
SIGNATURE DE L'ACHETEUR

DATE: LE 09/11/2014  
SIGNATURE DU VENDEUR

Farmer's purchase receipt :  
incomplete supplier identification



Cocoa is transported from  
classified forests by motorcycle,  
then loaded onto a boat and on  
25t truck



# How to improve traceability?



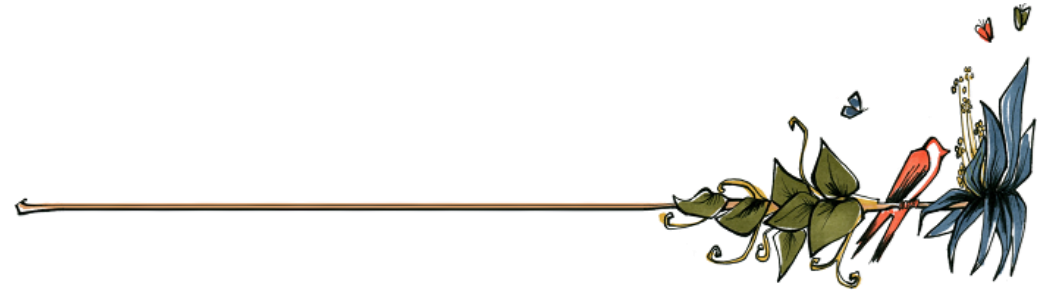
## Goal: transparent sourcing to prevent cocoa produced in HCS areas in the 0-deforestation supply chain

- Data base creation and management
  - Purchasing limited to geolocated and identified members before campaign
  - Updated and transparent farmers DB for every cooperative
  - Creation a national system of unique farmer code
- Control
  - Prior : during the creation of new cooperatives
  - Ongoing : regularly, at the office (e.g., annually) and unexpectedly, at the office (DB: theoretical flows), on the fields and on tracks (real flows)

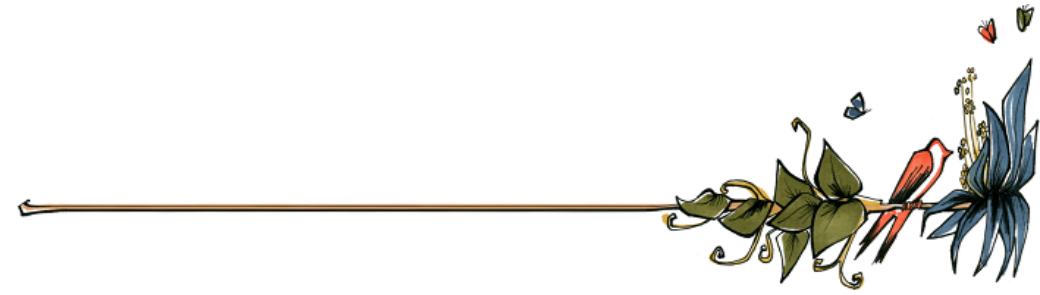


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# Cocoa: a forest crop



- Native from the rainforests of Latin America (hot and wet climates)
- 3 varieties :*Criollos*, *Trinaterios* and *Forasteros* (80% of the global market)
- Almost continuous harvest: between 0.3 t / ha (Venezuelan *Criollos*) and 4 t / ha (Indonesian *Forasteros*)
- Highly diversified farming systems, but 80% of the production comes from non-mechanized small farms
- 2 limiting factors: access to light and soil moisture... Maximum yield are reached in full sun exposure
- Many viral and fungal diseases, and pest → up to 50% of global losses

# Ivorian Cocoa: unproductive and unsustainable



## From a popularized model:

- An improved variety "Mercedes" with high potential yield (3 t / ha)
- A full sun production system after temporary shade
- Good agricultural practices (GAP) : pruning, application of fertilizers and plant protection treatments, appropriate densities and replacement of non-productive trees

## To the reality of the plantations:

- Mix and little-productive varieties (Yield: 0.5 t / ha)
- Inadequate production systems, increasing the vulnerability of trees to drought and diseases (70% of full-sun systems)
- Unfollowed GAP : No pruning, absent or under-dosed fertilizer or plant protection treatments, aging orchards
- An alarming economical result : an average net margin of 0.37 € a day\*!

\*Calculated on a 25 year cycle for an average yield of 0.5 t / ha

# Sustainable intensification initiatives in IC



- **Important stakes:** ageing plantations, global warming, Cocoa Swollen Shoot Virus (NB: incurable, transmitted mainly by cochineal )
- **Many initiatives:** by research centers (CNRA and ANADER) and industrial R&D (CARGILL, Mondelēz, CEMOI, NESTLE, etc.)
- **Mutual research subjects:** grafting (NB: forbidden at large scale), fertilization, agroforestry, etc.
- **Uncompleted and mixed results** and still agronomical doubts
  - Advantages and disadvantages of shading?
  - Organic and mineral fertilization needs?
  - Plant material for the Ivorian context?

# Setting an experimentation system



- Tested factors : shade, fertilization (mineral and organic), plant material and pruning
- 3 tested ITK :
  - A – mixed cocoa in full sunlight
  - B – Mercedes cocoa in full sunlighth
  - C – mixed cocoa in agroforestry
- SMART indicators :
  - Socio-economic:
    - quantitative (cocoa yield and income, other income, operating costs, daily margin)
    - qualitative (work drudgery, cropping calendar)
  - Environmental:
    - biological activity of the soil (C / N, earthworm populations etc.),
    - carbon balance (avoided deforestation), etc.

Based on an exhaustive review of Ivorian and foreign experiences

# Setting an experimentation system



## Mother & Baby trials: a simple and bottom-up system

- 5 years trials with 100 famers monitored by 10 agents
- Mutual evaluation between agronomists and planters
- Easy access to experimental plots for independent observers

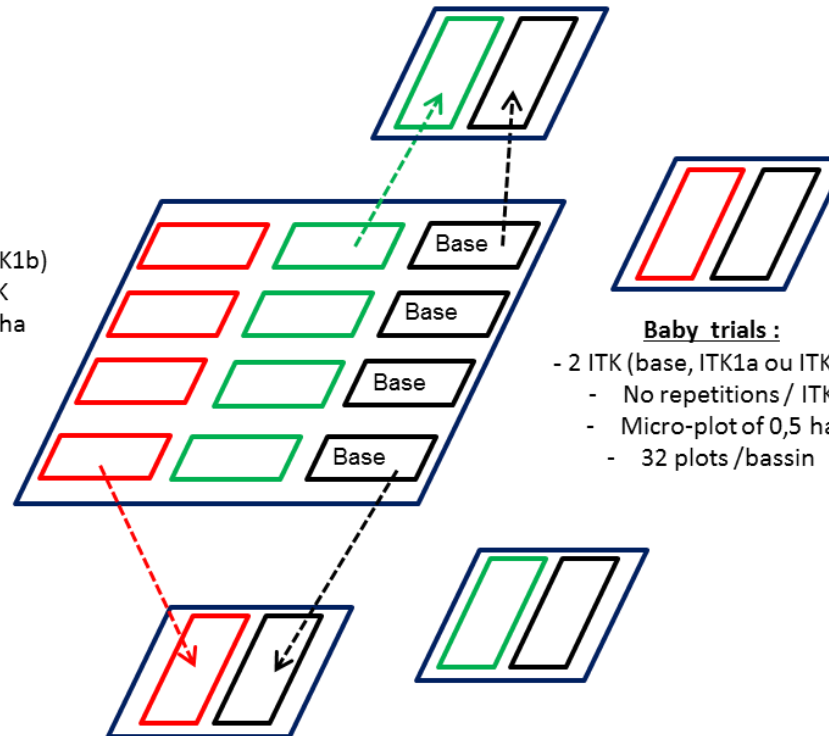
**Agricultural system B :**  
 Improved vegetal material (Mercedes), in full sun  
 (< 10 trees/ha)  
 Tested ITK : ITK1a et ITK1b  
*Same system*

**Agricultural system C :**  
 Mix vegetal material, in agroforestry  
 (> 40 trees/ha)  
 Tested ITK : ITK2a et ITK2b  
*Same system*

**Agricultural system A :**  
 Mix vegetal material, , in full sun  
 Tested ITK : ITK1a et ITK1b

**Mother trials :**  
 - 3 ITK (base, ITK1a et ITK1b)  
 - 4 repetitions / ITK  
 - Micro-plot of 0,25 ha  
 - 1 plot/bassin

**Baby trials :**  
 - 2 ITK (base, ITK1a ou ITK1b)  
 - No repetitions / ITK  
 - Micro-plot of 0,5 ha  
 - 32 plots /bassin





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# Thank you very much!

